

### For Immediate Release

#### **CNL and PPM 2000 form Technology Partnership for Aggregated Risk Reduction**

**Edmonton, Alberta, Canada and Woking, UK - March 23, 2010 – CNL, a world leader in developing Physical Security Information Management (PSIM) software, announces it has formed a strategic technology partnership with PPM 2000 Inc., developers of Perspective by PPM 2000™ the world's leading Incident Reporting & Investigation Management software.**

The partnership will see the two companies working closely to create seamless end to end solutions giving organisations complete emergency preparedness, event management and post event reviewing of an incident. Organisations will benefit from a simpler method to develop cohesive strategic and tactical approaches for policy creation and enforcement. It will offer integration with rigorous compliance, case management and investigative reporting for aggregated risk reduction.

Failing to identify the cause of an incident costs organisations in a number of ways. Firstly, risks are never fully understood and so will keep occurring, requiring large ineffective security teams to manage them. Secondly, it puts people, assets and brands at risk. Lastly, in an age of litigation, it leaves significant risk for heads of organisations to be taken to court for not being able to prove compliance.

Keith Bloodworth, CEO of CNL Software, comments “Security vendors, as well as enterprise level end users, are showing an increased awareness and understanding of the value of effective management software. A new and exciting trend is emerging where, through technology partnerships between industry leaders, we are extending just what can be achieved in Physical Security management.”

“The integration of Perspective and IPSecurityCenter, two key pieces of security management software, will enable Physical Security departments to work as “knowledge based” organisations. Perspective will ensure organisations are constantly learning from incidents that take place and, subsequently they will be able to implement the lessons learnt through the IPSecurityCenter workflow engine. It really is a case of the value of the joint solution being greater than the sum of the separate parts. The use of rules/policy based systems to manage operations has long been operational in IT, but is only now being understood in Physical Security.”

“PPM is a leader in post incident management, so they were our first choice when it came to selecting a complimentary technology to ours. We see this more as an extension of our own software platform, giving our customers added value. We will work with PPM and our partners to offer this service to IPSecurityCenter users, and likewise PPM will be offering IPSecurityCenter to their extensive user base.”

Brian McIlravey, Co-CEO of PPM, adds, “There are three elements to any incident: pre-event; event; and post event. IPSecurityCenter enables organisations to improve the pre-event phase through enhanced emergency preparedness and the event stage through its situation management. With Perspective, PPM provides the final piece of the puzzle—post event forensic analysis. By integrating IPSecurityCenter and Perspective—and by connecting all three incident stages—organisations can more accurately and effectively assess, manage and mitigate risk in accordance with their risk reduction objectives and the prevention of future incidents.”

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## Press Release

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### **About PPM**

PPM 2000 provides enterprise-level Incident Reporting and Investigation Management software that helps organisations manage their security, risk management and compliance objectives. In 2005, PPM 2000 combined leading-edge technology with 17 years of industry insight to create Perspective, a single enterprise platform for incident, investigation and case management. Users can intelligently action and query their data for trending, risk mitigation and planning activities. Then, with the ability to accurately assess what is happening and its potential impact, management can make informed decisions that optimise performance and illustrate the effectiveness of their security operation. Since 1988, thousands of organisations have implemented a PPM 2000 system, and the company's clients span all industries and include many of the Fortune 1000. PPM 2000 is a Microsoft Gold Certified Partner. From incident reporting, to investigation management, to actionable business intelligence, PPM 2000 offers Incident Reporting and Investigation Management solutions for—and from—security professionals. For more information, visit [www.ppm2000.com](http://www.ppm2000.com)

### **About CNL**

CNL is a world leader in developing Physical Security Information Management (PSIM) software. Its award winning technology is deployed to secure cities, critical resources and global commerce. CNL's software sits at the heart of some of the largest, most complex and ground-breaking security integration and business value initiatives in the world. Their work with leading organisations is helping to shape the future of security by offering thought leadership on key issues such as energy reduction, process compliance and business advantage in converged environments. For more information, visit [www.cnlsoftware.com](http://www.cnlsoftware.com).

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